

Message Text

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PAGE 01 HAMBUR 00138 241621Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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R 241528Z JAN 75

FM AMCONSUL HAMBURG

TO SECSTATE WASHDC 3287

UNCLAS HAMBURG 0138

ATTENTION OF SUZANNE PORTER, TRADE POLICY DIVISION,
OEWTA/BEWT/COMMERCE

E. O. 11652: N/A

TAGS: EEWT, EFIN, XG, JA

SUBJ: BARTER-SWITCH HOUSES IN EAST-WEST TRADE

REF: STATE A-152

1. MARQUARD & BAHLS (MABANAFT) IS AN IMPORTER OF PETROLEUM AND PETROLEUM PRODUCTS. LIKE MANY FIRMS IN HAMBURG, MABANAFT DOES SOME BARTER/SWITCH BUSINESS WHEN REQUIRED BY THEIR EASTERN TRADE PARTNERS. HOWEVER, THEY ARE NOT SPECIALISTS. THE FULL ADDRESS OF MABANAFT IS:

2 HAMBURG 1

KATTREPELSBRUECKE 1

TEL: 33 97 4-1

TELEX: 2 161 451

WE CAN PROVIDE THE NAMES OF A NUMBER OF SIMILAR NON-SPECIALIST FIRMS IF THEY ARE APPROPRIATE FOR THE HANDBOOK.

2. THERE ARE APPROXIMATELY 80 BANKING FIRMS IN HAMBURG, AS WELL AS OTHERS IN OUTLYING AREAS, ALL OF WHICH PARTICIPATE OCCASIONALLY IN BARTER/SWITCH TRANSACTIONS IN EAST/WEST TRADE.

3. AMONG THE SEVERAL ACTUAL BARTER-SWITCH HOUSES IN HAMBURG, ONLY ONE, LISTED BELOW, APPEARS SUFFICIENTLY IMPORTANT TO WARRANT LISTING IN A PUBLICATION.

OST-HANDEL CONSULTING GMBH

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PAGE 02 HAMBUR 00138 241621Z

2 HAMBURG 20

HELSIGSTRAASSE 89

TEL: 47 20 28

TELEX: 2 15 117

BROGAN

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Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
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